



# Ag-Business

at Walla Walla Community College

[www.wbcc.edu/agbusiness](http://www.wbcc.edu/agbusiness)

## The Program

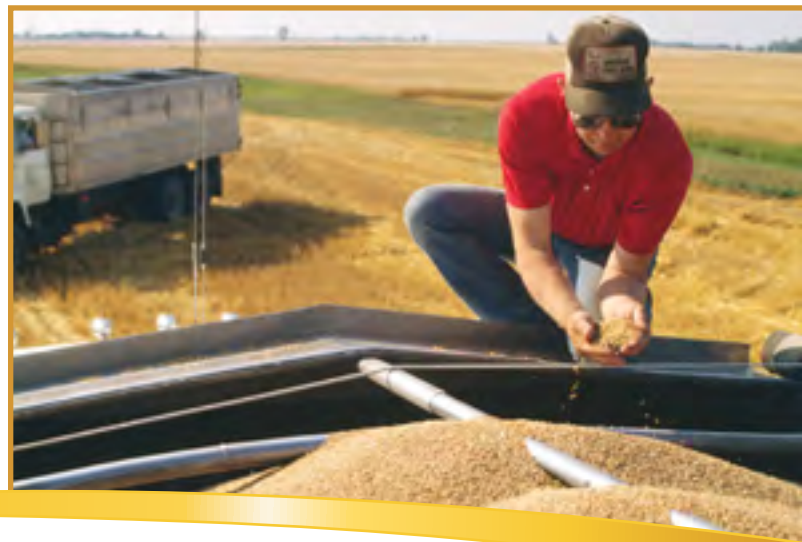
Agriculture Business experts apply a wide range of knowledge of markets, products and laws to local, regional, national and international agricultural commerce. Producing and marketing food and fiber products is a vital and important industry in the United States. The United States is one of the largest producers and exporters of agricultural products in the world. The ag-business sector employs a large percentage of the U.S. labor force. These individuals assist the producer of food and fiber products in input procurement, marketing, financing, and management.

## Career Opportunities

- Farm Manager
- Agriculture Sales Associate
- Commodity Broker
- Store Manager
- Ag-Business Consultant

## WWCC's Degree Options

- **Associate in Applied Arts and Sciences (AAAS) Degree in Ag-Business**  
Awarded upon completion of the two-year program of study.
- **Associate in Arts Degree**  
Various transfer degree options have been developed with many universities throughout the Northwest designed to prepare students for continued education at a baccalaureate institution.
- **Ag-Business Certificate**  
Available upon completion of the first year of study in the AAAS degree program.



## For More Information

Debora Frazier • (509) 527-4689 • [debora.frazier@wwcc.edu](mailto:debora.frazier@wwcc.edu)

Walla Walla Community College ... *Your Best Choice*

# Ag Business

## Required Coursework for Ag Business Certificate and AAAS Degree

*The actual order and specific coursework may vary depending on student placement, start date, and quarter. Please check with your advisor prior to any substitutions.*

Summer Quarter		
Course #	Course Name	Credits
AGRI 191	Cooperative Work Experience	6-10
AGPR 292	Leadership (L)	2
<b>Total Credits</b>		<b>8-12</b>

Fall Quarter		
Course #	Course Name	Credits
AGRI 102	Farm Records and Analysis	5
AGRI 108	Computer Applications	5
AGRI 201	Microeconomics in Agriculture	5
<b>AGPR 100</b>	<b>Introduction to Agriculture and Natural Resource Careers (J)</b>	<b>3</b>
<b>Total Credits</b>		<b>18</b>

Fall Quarter		
Course #	Course Name	Credits
AGPR 110	Livestock Production	5
AGPR 201	Basic Soil Science	5
XXX	**Ag Elective	5
<b>Total Credits</b>		<b>15</b>

Winter Quarter		
Course #	Course Name	Credits
<b>OCSUP 107</b>	<b>Quantitative Problem Solving in the Trades II (M)</b>	<b>5</b>
AGRI 210	Fundamentals of Selling and Customer Service	3
AGRI 221	Introduction to Food and Agricultural Markets	5
AGPR 113	Plant Anatomy and Morphology	5
<b>Total Credits</b>		<b>18</b>

Winter Quarter		
Course #	Course Name	Credits
AGPR 140	Agriculture Safety and Pesticides	5
IFA 022	AHA Heartsaver First Aid	.4
WTM 112	Irrigation Principles	5
AGRI 220	Introduction to Finance*	5
<b>Total Credits</b>		<b>15.4</b>

Spring Quarter		
Course #	Course Name	Credits
<b>WTM 135</b>	<b>Issues in Agriculture and Natural Resources (R)</b>	<b>5</b>
AGRI 211	Small Business Management*	5
<b>ENGL 097</b>	<b>Basic Expository Writing (W)</b>	<b>5</b>
<b>Total Credits</b>		<b>15</b>
<b>Certificate Total</b>		<b>51</b>

Spring Quarter		
Course #	Course Name	Credits
AGRI 103	Intro to Precision Agriculture for Farm Management	5
XXX	**Ag Elective	5
AGRI 222	Agricultural and Water Policy	5
<b>CMST 102</b>	<b>Oral Communication (O)</b>	<b>3</b>
<b>Total Credits</b>		<b>18</b>
<b>Year Two Total</b>		<b>56.4-60.4</b>
<b>Total Credits</b>		<b>107.4-111.4</b>

### Notes:

\* Either AGRI 211 or AGRI 220 will meet requirement for certificate completion. Both courses are required for degree completion. Certificate can be earned by completing first 3 quarters of program.

\*\*Ag Electives: Any course with these prefixes: AGRI, AGPR, WTM, TURF, EV, TRK or as approved by advisor

(W) Written Communications:	ENGL&101
(M) Math:	MATH&141
(O) Oral Communications:	CMST&220 or OCSUP 102
(J) Jobs:	OCSUP 103
(R) Human Relations:	Any 192 course
(L) Leadership:	Any 292 course

**Walla Walla Community College does not discriminate on the basis of race, color, national origin, sex, disability or age in programs and activities.**