The Industry

The demand for male and female professional golf managers and teachers has increased steadily with golf’s ever expanding popularity. Utilizing their knowledge of their sport, physiology, and corrective techniques, professional golf instructors work with golfers of all experience levels to improve their game. Experts merchandise, administer tournaments and operate golf shops across a wide variety of golf facilities.

- Only 18 months to completion
- Two quarters paid internship
- Internships (March through September)
- 100% placement rate
- Certified PGA Golf instruction
- USGA Member training facility
- Golf team walk-ons welcome
- Tremendous opportunities for women

Career Opportunities

- Club Professional
- Manufacturer Representative
- General Manager
- Golf Instructor/Coach
- Assistant Golf Professional
- Golf Shop Assistant
- Merchandiser

WWCC’s Degree Options

- Associate in Applied Arts and Sciences (AAAS) Degree in Professional Golf Management
  Offered upon completion of the two-year program of study, including a two-quarter cooperative training internship at an approved golf facility. A one year Certificate in Professional Golf Management is available upon completion of the first year of the program.

For More Information

Mike Rostollan • (509) 529-5678 • mike.rostollan@wwcc.edu

Walla Walla Community College • Your Best Choice
# Professional Golf Management

This schedule lists courses required for degree completion but the actual order and specific coursework may vary depending on student placement, start date, and quarter. Please check with your advisor prior to any substitutions.

The required related instruction is noted in bold print. The letter in the parenthesis indicates which category of related instruction is represented by the given course as follows:

- *(W)*- Written Communications
- *(O)*- Oral Communications
- *(R)*- Human Relations
- *(M)*- Computation/Mathematics
- *(J)*- Job Seeking Skills
- *(L)*- Leadership

## Year One

<table>
<thead>
<tr>
<th>Quarter One</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>PGM 101, Golf Management I</td>
<td>5</td>
</tr>
<tr>
<td>PGM 111, Introductory Golf Instruction</td>
<td>3</td>
</tr>
<tr>
<td>PGM 121, Rules of Golf I</td>
<td>3</td>
</tr>
<tr>
<td>TURF 101, Turf Equipment Operations I</td>
<td>3</td>
</tr>
<tr>
<td><strong>BUS 112, Business Mathematics (M)</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>OCSUP 103, Job Seeking Skills (J)</strong></td>
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</tr>
<tr>
<td><strong>Total Credits</strong></td>
<td><strong>22</strong></td>
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<table>
<thead>
<tr>
<th>Quarter Two</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT&amp; 201, Principles of Accounting I</td>
<td>5</td>
</tr>
<tr>
<td>CS 110, Introduction to Computers and Applications</td>
<td>5</td>
</tr>
<tr>
<td>PGM 102, Golf Management II</td>
<td>5</td>
</tr>
<tr>
<td>PGM 112, Intermediate Golf Instruction</td>
<td>3</td>
</tr>
<tr>
<td><strong>PGM 131, Golf Car Fleet Management</strong></td>
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<tr>
<td><strong>Total Credits</strong></td>
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<table>
<thead>
<tr>
<th>Quarter Three</th>
<th>Credits</th>
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<tbody>
<tr>
<td>PGM 191, Cooperative Work Experience</td>
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<tr>
<td><strong>PGM 192, Cooperative Seminar (R)</strong></td>
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<tr>
<td><strong>Total Credits</strong></td>
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</table>

| Year One Total | **83** |

## Year Two

<table>
<thead>
<tr>
<th>Quarter One</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>PGM 201, Golf Management III</td>
<td>5</td>
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<tr>
<td>PGM 211, Corrective Golf Lessons</td>
<td>5</td>
</tr>
<tr>
<td>PGM 221, Rules of Golf II</td>
<td>2</td>
</tr>
<tr>
<td>TURF 122, Turf Maintenance Practices</td>
<td>3</td>
</tr>
<tr>
<td><strong>CMST&amp; 220, Public Speaking (O)</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>WRITE 100, Applied Writing (W)</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total Credits</strong></td>
<td><strong>21</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Quarter Two</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT&amp; 202, Principles of Accounting II</td>
<td>5</td>
</tr>
<tr>
<td><strong>PGM 202, Golf Management IV</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>PGM 212, Teaching the Advanced Player</strong></td>
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</tr>
<tr>
<td>TURF 211, Turf Management</td>
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</tr>
<tr>
<td><strong>Total Credits</strong></td>
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</tr>
</tbody>
</table>

| Year Two Total | **38** |

| Degree Total | **121** |

The following courses meet the related instructional requirements of the program (one class per category required):

- *(J)*- AGPR 100, BUS 292, OCSUP 103, PSYC 140
- *(L)*- CLS 180, PGM 292, PGM 299
- *(M)*- BUS 112, MATH 050, OCSUP 106
- *(O)*- CMST 102, CMST& 220, OCSUP 102
- *(R)*- PGM 192
- *(W)*- BUS 137, ENGL 097, ENGL & 101, WRITE 100

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